

Three cups of tea

Developing employer relationships



This one-day interactive workshop will support employment consultants with approaching, engaging and developing relationships with employers.

About the workshop

This training will build your confidence in approaching and developing ongoing relationships with employers.

The learning objectives include:

- understanding the needs of employers
- tools and tips on developing relationships with employers
- developing a 'working pitch' for each employment consultant
- opportunities to practise skills and get feedback
- techniques in how to follow the 'Three cups of tea' method - a practical approach.

Learning objectives

The learning objectives include:

- initiating employment conversations
- the risks and benefits of unemployment vs employment to health
- the social benefits of work
- the ability to discuss real-life stories
- the utilisation of decision-making tools that support employment.

Further information

 workcounts.co.nz

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“So engaging and great how you could put the skills discussed in the morning into practice in the afternoon.”